PARTNER FOR SURGERY, INC.

AUDITED FINANCIAL STATEMENTS

OCTOBER 31, 2011 AND 2010

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**CERTIFIED PUBLIC ACCOUNTANTS** 

JACK A. GREEN, CPA TSUKASA KOROM, CPA

C. MICHAEL KOON, CPA COY E. MOOSE, CPA (1923-2003)

January 6, 2012

To the Board of Directors Partner For Surgery, Inc. McLean, VA

We have audited the accompanying statements of financial position of Partner For Surgery, Inc., as of October 31, 2011 and 2010, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of Partner For Surgery, Inc., management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Partner For Surgery, Inc. as of October 31, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Moose, Green and Korom, P.A.
MOOSE, GREEN AND KOROM, P.A.

## PARTNER FOR SURGERY, INC. STATEMENTS OF FINANCIAL POSITION OCTOBER 31, 2011 AND 2010

## **ASSETS**

1.20		
	2011	2010
Current assets		
Cash and cash equivalents - Note 2	\$ 369,330	\$ 206,373
Prepaid expenses	0	628
Reimbursements receivable - Note 3	3,956	4,040
Grant receivable - Note 4	2,200	0
Inventory	0	174
Investments	16,131	11,368
Security deposit - GT office	463	463
Total current assets	392,080	223,046
Furniture and equipment		
Furniture and equipment	687	0
Office equipment	7,401	4,085
Medical equipment	1,471	1,471
Vehicles	0	20,889
,	9,559	26,445
Less: accumulated depreciation	(5,235)	(24,548)
Total furniture and equipment, net	4,324	1,897
		8
Total assets	\$ 396,404	\$ 224,943
		-
LIABILITIES	AND NET ASSETS	
Current liabilities		
Accounts payable	\$ 10,864	\$ 6,912
Payroll taxes payable	0	407
Total current liabilities	10,864	7,319
	200000000000000000000000000000000000000	
Net assets		
Unrestricted net assets	287,028	193,153
Temporarily restricted net assets - Note 5	98,512	24,471
Total net assets	385,540	217,624
Total Het abbeto		
Total liabilities and net assets	\$ 396,404	\$ 224,943
Total Habilities and not abboto		

See independent auditors' report and accompanying notes to financial statements

# PARTNER FOR SURGERY, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED OCTOBER 31, 2011 AND 2010

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		Temporarily		
	Unrestricted	Restricted	Total	2010
Public support, revenues and reclassifications				
Contributions:				
	\$ 153,332 \$	48,575 \$	201,907 \$	129,370
Corporate	51,996	0	51,996	46,724
Churches, clubs and groups	20,845	0	20,845	19,243
Indirect contributions	5,652	0	5,652	6,209
Publicly supported foundations	13,358	6,000	19,358	36,175
Private foundations	158,600	55,000	213,600	28,450
Total contributions	403,783	109,575	513,358	266,171
Revenue	4,756	0	4,756	500
Investment income	344	0	344	1,997
Other income	647	0	647	134
Net assets released from restriction - Note 5	35,534	(35,534)	0	0
Total public support, revenues			0	0
and reclassifications	445,064	74,041	519,105	268,802
Expenses	¥ ,			
Program expenses:				
Stateside program expenses:		a		
Program recruitment	26,546	0	26,546	475
Guatemala program expenses:				
Support for companion organizations	68,249	0	68,249	88,960
Outreach and community development	39,231	0	39,231	46,275
Planning meetings	3,514	0	3,514	3,442
Radio programs	6,745	0	6,745	8,177
Infant nutrition programs	36,762	0	36,762	0
Cervical cancer program	9,689	0	9,689	0
Medical missions	47,381	0	47,381	36,714
Surgical teams	62,185	0	62,185	44,482
Research support	0	0	0	281
Total Guatemala program expenses	273,756	0	273,756	228,331
Total program expenses	300,302	0	300,302	228,806
Administration expenses	12,806	0	12,806	9,832
Fundraising expenses	38,081	0	38,081	9,229
Total expenses	351,189	0	351,189	247,867
Change in net assets		74.041	167,916	20,935
Net assets - beginning of year	93,875	74,041	107,910	20,733
NCL assets - occuming of year	93,875 193,153	74,041 24,471	217,624	196,689

See independent auditors' report and accompanying notes to financial statements

# PARTNER FOR SURGERY, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED OCTOBER 31, 2011 AND 2010

		2011		2010
CASH FLOWS FROM OPERATING ACTIVITIES	-		_	
Increase in net assets	\$	167,916	\$	20,935
Adjustments to reconcile increase in net assets				
to net cash (provided by) operating activities:				
Depreciation		1,749		1,724
Decrease in prepaid expenses		628		48
Decrease (increase) in reimbursements receivable		84		(481)
(Increase) in grant receivable		(2,200)		0
Decrease in inventory		174		21
Increase (decrease) in accounts payable		3,952		(6,058)
Increase (decrease) in payroll taxes payable		(407)		208
Net cash (provided by) operating activities		171,896	_	16,397
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of furniture and equipment		(4,572)		(571)
Disposal of furniture and equipment		396		0
Mutual fund contribution		(4,810)		0
Earnings and fees on mutual fund		47		44
Net cash (used by) investing activities	_	(8,939)	_	(527)
Net (increase) in cash and cash equivalents		162,957		15,870
Cash and cash equivalents - beginning of year	-	206,373	_	190,503
Cash and cash equivalents - end of year	\$_	369,330	\$ =	206,373

# PARTNER FOR SURGERY, INC. NOTES TO FINANCIAL STATEMENTS

### Note 1. Nature of Activities and Significant Accounting Policies

#### Nature of Business

Partner For Surgery, Inc. (formerly Partner in Health, Inc., and not related to the entity known as Partners In Health) is a not-for-profit organization incorporated on May 7, 2001 under the laws of the Commonwealth of Virginia.

The purpose of Partner For Surgery, Inc. is to increase the ability of the extreme poor Mayan population in Guatemala to utilize the services of the visiting foreign surgical teams. This goal is accomplished by educating the target population through field visits to explain the process, use of rural radio programs in the local language, training and utilization of community members to be Partner For Surgery representatives. Coordination between the surgical teams and Partner For Surgery, Inc. is accomplished through email. Partner For Surgery, Inc. solicits funds from the teams to cover the direct costs associated with getting the patients to the hospital. Funds to cover costs associated with the rural triage, community education, communication, post operative care, and logistics are solicited as direct donations to Partner For Surgery, Inc. The surgical teams donate their service and frequently participate in the payment of patient laboratory and food expenses.

Board members, officers, and volunteers of Partner For Surgery, Inc perform this work. In addition, Partner For Surgery, Inc. has two full-time and one part time staff members working in Guatemala as well as hires Asociacion Companero para Cirugia, a Guatemalan nonprofit organization, to provide the services of six staff members and thirty local area managers who are paid by task and they are in the formal economy.

Partner For Surgery, Inc. is exempt from income taxes under Section 501(c) (3) of the Internal Revenue Code and is organized and operated exclusively for charitable and educational purposes. In addition, the Internal Revenue Service has determined that the Organization, during the advance ruling period from May 7, 2001 to December 31, 2005, qualifies for the charitable contribution deduction under Section 170 (b)(1)(A)(vi) and has been classified as a publicly supported organization, and not a private foundation under Section 509(a)(1).

### **Principles of Accounting**

Partner For Surgery, Inc. prepares its financial statements on the accrual basis of accounting.

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#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

### **Financial Statement Presentations**

Partner For Surgery, Inc. has adopted Statements of Financial Accounting Standards (SFAS) No. 117 Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, Partner for Surgery, Inc. is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, Partner for Surgery, Inc. is required to present a statement of cash flows.

### Furniture and Equipment

Expenditures for the acquisition of furniture and equipment are capitalized at cost. Depreciation is provided over the estimated useful lives of assets by the straight-line method. For the years ended October 31, 2011 and 2010, depreciation expense totaled \$1,749 and \$1,724 respectively.

#### Contributions

Partner for Surgery, Inc. has also adopted SFAS No. 116, Accounting for Contributions Received and Contributions Made. In accordance with SFAS No. 116, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions.

#### **Promise to Give**

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

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#### Promise to Give - continued

All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

### Note 2. Cash and Cash Equivalents

For purposes of the statement of cash flows, Partner For Surgery, Inc. considers all highly liquid investments with an original maturity of three months or less to be cash and cash equivalents. Undeposited funds are included in cash.

At October 31, 2011 and 2010 Partner For Surgery, Inc. had a cash and cash equivalent balance in the amount of \$ 369,330 and \$206,373 respectively.

#### Note 3. Reimbursements Receivable

Partner For Surgery, Inc. invoices the surgical teams operating in Guatemala for ancillary costs that may be incurred for the patients and the community representatives who escort and translate for the patients while at the surgical site. These costs include transportation, medical supplies and procedures, meals, lodging, etc.

At October 31, 2011 and 2010, the balance due from the surgical teams was \$3,956 and \$4,040 respectively.

### Note 4. Grant Receivable

During the year ended October 31, 2011 the Organization received a \$6,000 pledge from the Timmy Foundation for the purpose to outline strategies for collaboration, based on the key needs of each organization and the potential to work together to address the healthcare needs of low income patients in rural Guatemala. The pledge balance receivable at October 31, 2011 is \$2,200.

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### Note 5. Temporarily Restricted Net Assets

At October 31, 2011 and 2010, temporarily restricted net assets in the amount of \$98,512 and \$24,471 are available for the Guatemala program expenses as follows:

		2011	 2010
George Washington University			
Surgical Team Program	\$	21,135	\$ 24,471
Timmy Foundation		3,723	0
Palmer Foundation Nutrition Program		26,624	0
Weinhold Nutrition Program		29,555	0
Project Hands Grant #6		6,175	0
Companera en Salud Grant #5		11,300	0
	\$ _	98,512	\$ 24,471

During the year ended October 31, 2011 and 2010, net assets were released from donor restrictions by incurring expenses satisfying the purpose specified by donors as follows:

Purpose restriction accomplished:

	 2011	 2010
Daniele Agostino Derossi Foundation	\$ 0	\$ 1,415
Palmer Foundation	28,376	24,366
George Washington University		
Surgical Team Program	3,336	0
Timmy Foundation	2,277	0
Weinhold Nutrition Program	445	0
Project Hands Grant #6	1,100	0
	\$ 35,534	\$ 25,781

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Note 6. Functional Expenses

Expenses reported on the statement of activities for the year ended October 31, 2011, are classified as follows:

·	Program Expenses		Administration Expenses	raising enses	-	Total
Advertising & promotion	\$ 1,916	\$	173	\$ 248	5	2,337
Bank service charges	87		249	0		336
Board expenses	0		194	0		194
Communications	2,738		445	844		4,027
Conferences	75		0	0		75
Contract services	1,905		0	250		2,155
Credit card processing	0		0	321		321
Currency fluctuation	686		0	0		686
Depreciation	1,617		22	110		1,749
Dues	0		175	0		175
Equipment maintenance &			9/2/ 9			10.6
repair	302		134	0		436
Event related expenses	0		0	4,472		4,472
Fees and licenses	23		120	75		218
Meeting site rental	200	)	0	0		200
Minor equipment	890	)	212	49		1,151
Office expense	620	)	764	472		1,856
Postage & delivery	185	5	213	1,412		1,810
Printing and reproduction	867	7	20	4,720		5,607
Publications	(	)	31	16		47
Auto expense	4,95	L	8	0		4,959
Guatemala office expenses	6,38	1	0	0		6,381
Motorcycle expense	7	3	0	0		73
Online transaction fees		0	0	932	_	932
Subtotal carried forward	\$ 23,51	6 \$	2,760	\$ 13,921	\$_	40,197

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Note 6. Functional Expenses (continued)

	Program Expenses		Administration Expenses		Fundraising Expenses	8 <del></del>	Total
Subtotal carried forward	\$ 23,516	\$	2,760	\$	13,921 \$		40,197
Payroll Expenses:							
Payroll	85,183		0		12,382		97,565
Payroll taxes	5,989		0		772		6,761
Health care/insurance	1,438		0		0		1,438
Payroll service fees	0		1,077		0		1,077
Professional Services:							2 2 2 2
Accounting services	19,965		8,123		2,055		30,143
Development .	0		0		8,003		8,003
Program related expenses:							0
Grants and allocations	62,894		0		0		62,894
Guatemalan staff	19,676		0		0		19,676
Guatemalan staff related			eritaria.		0		5.051
expenses	4,760		491		0		5,251
Online data management	1,081		0		0		1,081
Patient related expenses	8,175		0		0		8,175
Project Supplies	22,324		0		0		22,324
Team related expenses	32,382		0		0		32,382
Youth related expenses	3,617		0		0		3,617
Theft	524		0		0		524
US staff travel related expenses	8,778		355	_	948		10,081
Total Functional Expenses	\$	= 9	12,806	= \$	38,081	\$ .	351,189

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Note 6. Functional Expenses (continued)

Expenses reported on the statement of activities for the year ended October 31, 2010, are classified as follows:

		Program Expenses		Administration Expenses		Fundraising Expenses	Total
Advertising & promotion	\$	2,300	\$	610	\$	41 \$	2,951
Bank service charges		102		210		0	312
Board expenses		0		20		0	20
Communications		2,831		246		95	3,172
Currency fluctuation		1,518		0		0	1,518
Depreciation		1,724		0		0	1,724
Equipment maintenance &							-,
repair		278		0		0	278
Equipment rental		12		0		0	12
Event expenses		0		0		3,006	3,006
Fees and licenses		70		109		0	179
Meeting site rental		38		0		0	38
Minor equipment		453		0		0	453
Office expense		4		464		13	481
Online transaction fee		0		0		359	359
Postage & delivery		202		338		781	1,321
Printing and reproduction		229		0		2,563	2,792
Auto expense		6,635		42		0	6,677
Guatemala office expenses		5,399		0		0	5,399
Motorcycle expense		63		0		0	63
Payroll expenses:							32
Payroll		29,404		0		0	29,404
Payroll taxes		2,249		0		0	2,249
Health care/insurance		821		0		0	821
Professional services:		021		Ŭ		v	021
Accounting services		12,778		6,490		480	19,748
Graphic design		0		0,400		275	275
Consulting		0		244		1,524	1,768
Subtotal carried forward	\$	67,110	- \$	8,773	\$	9,137 \$	85,020
Sastotal called for ward	Ψ	07,110	Ψ	0,773	- Ψ		05,020

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# Note 6. Functional Expenses (continued)

	33	Program Expenses		Administration Expenses	Fundraising Expenses		Total
Subtotal carried forward	\$	67,110	\$	8,773	\$ 9,137	\$	85,020
Program related expenses:					,,201	Ψ	05,020
Project manager		4,200		0	0		4,200
Health insurance		214		0	0		214
Grants and allocations		85,842		0	0		85,842
Guatemalan staff		5,071		0	0		5,071
Medical supplies & procedures		917		0	0		917
Hospital expenses		9		0	0		9
Online data management		772	×	0	0		772
Project supplies		8,061		0	0		8,061
Staff development		125		0	0		125
Travel and lodging		56,485		1,059	92		57,636
				S-10-1-10-10-10-10-10-10-10-10-10-10-10-1			,
Total functional expenses	\$	228,806	\$	9,832	\$ 9,229	\$ _	247,867

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